GAVIN MCINNES



Founding Partner

Gavin specialises in complex corporate arrangements and aggregations.

INTRODUCTION

For more than 15 years, he has been instrumental in bringing together key players in the dental, veterinary, optometry, childcare, pharmacy, physio and allied health sectors.

Gavin also has broad experience in property, SME, energy & resources, finance, technology, hospitality, retail and infrastructure. His clients include private and listed companies, high net worth individuals and their families, leading private equity funds and numerous national brands.

He also advises on funds management in the property, debt collection and finance sectors. This includes managing applications for Australia Financial Services licences and Australian Credit Licences.

Gavin has featured in Lawyers Weekly and Doyles Best Lawyer lists as a leading lawyer in recent years and continues to be acknowledged as a recommended and leading lawyer by peers and clients.

Gavin is a lateral thinker whose extensive knowledge and dedication ensures lasting and successful relationships with his clients.

QUALIFICATIONS

Practising law since 2006
Bachelor of Laws & Bachelor of IT, Queensland University of Technology, Qld
Certificate IV Financial Services



Accredited Specialist - (Business Law) - Qld

EXPERTISE

Mergers and acquisitions | IPOs & ICOs | Regulated & unregulated capital raisings | Corporate takeovers | Funds management | Trade sales | Corporate advisory | Real estate and property | Intellectual property | Blockchain technology | Asset protection structuring Property development | Leasing

CAREER HIGHLIGHTS

Gavin has acted on numerous industry rollups, but assisting Greencross Vets (GXL) to acquire in excess of 130 veterinary practices over a period of five years stands out as one of his most rewarding career achievements.

MEMBERSHIPS

Queensland Law Society (Specialist Accreditation Committee)
Valley Chamber of Commerce (Board member)
Taxation Institute of Australia

"I am committed to exceeding expectations and always delivering value to my clients."



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EXPERIENCE

Corporate restructure of Global Interactive.

Veterinary clinic acquisitions and continued business expansion for Greencross (GXL).

Acquisition of 307 Queen Street, Brisbane (\$113m), 50 Cavill Avenue, Surfers Paradise (\$48m) and 235 Stanley Place, Townsville (\$53.5m) for GDI Property Group.

Management buyout of LensPro Australia.

Corporate restructure of Viewable Media (Halast Media).

Takeover of Vision Energy by UXC.

Hospitality acquisitions for Australian International Hospitality (AIH).

Orthodontic business acquisitions and expansion for Dental Partners.

Childcare sector acquisitions for Early Learning Services (ELY).

Capital raising advice and physiotherapy and pilates aggregations for Momentum Health.

Podiatry clinic acquisitions for My Foot Doctor.

Sale of GDI Property Group 307 Queen Street, Brisbane (\$141m).

Salon acquisitions for Evolve Salons Ltd (ESL).

Acquisition of UGL Rail Services and UGL Operations and Maintenance (Services) property assets for GDI Property Group.

Structuring and acquisition of childcare centres for Foundation Early Learning (FEL).

Commercial strata arrangements at 10 Market Street, Brisbane for GDI Property Group.

Due diligence for the acquisition of 215 Adelaide Street and 235 Edward Street, Brisbane (\$224m).

Management buyout of HVAC.

Property acquisitions and commercial leasing matters for GDI Funds Management.

Australia & New Zealand franchising for Bailey Nelson.

"Gavin's real strength is his holistic approach and his ability to read people and situations. He is also a great negotiator, with a genuine interest in people and their lives.

Gavin always gets his clients the best possible result."